#### Media Kit 2018

## We create the context, you provide the ad!

# A difficult year has passed, but are hopeful of renewed strong growth in the coming year

In April 2018, Indian Printer and Publisher will enter its 40th year as a monthly trade or B2B publication. After a challenging year, there are positive indicators

for the next year for newspaper, magazine, book publishing, content creation and print industries. Although under pressure, India's newspaper and book markets still have plenty of room to grow and significant investments are being made for media and technology convergence.

The main dynamic remains that of a large and developing democracy—at times chaotic and with many constraints but one that is functional, with freedom of expression and media playing a key role in the changing dynamics.

Newspaper penetration, which is around 10% of the population, will continue to increase. Vocational and higher education will deepen with a higher consumption of intellectual content, products and services. In the midst of macro-economic stability, a huge population is becoming urbanized and productively literate.

Paper consumption, which has risen well in the past five years to reach 15 kilograms per capita, will likely exceed 22 kilograms per capita in the next five years. This still puts India far behind other Asian countries with plenty of

#### headroom to grow.

In spite of the flattish GDP growth of 6.7% in the past year, higher growth should resume in the coming year, as expenditures in infrastructure, manufacturing increase, credit off-take and exports pick up. The US\$ 2.3 plus trillion economy is

now the 7th largest in the world.

*Indian Printer and Publisher* looks at the industry from three perspectives applications, technology and the content, media and print supply chain. Focused on content creators and buyers of software, print equipment and consumables, we create an appropriate context for talking about your products. We try to describe what it does, where it fits in the local supply chain and how it works.

We articulate our readers' expansion plans and the challenges they face. Their constraints, successes, insights and ambitions create an ideal context for our advertisers to make an impact.

Tech-savvy editorial content has earned us the power to influence. Because we are committed to original content, we add credibility and impact to your marketing efforts. Indian Printer and Publisher doesn't merely report or reproduce press releases, it is read and respected for its domain knowledge and its informed opinions and independence in speaking out on industry issues.

If you are looking for a measured platform to build market share, *Indian Printer* and Publisher with a monthly circulation of 8,000 copies, should be your partner of choice. The monthly is posted on the 24th and 25th day of each preceding month, while its new web platform with full analytics is updated every day and a weekly newsletter goes out every Monday afternoon. Similarly, Packaging South Asia addresses the packaging industry over a slightly larger geography.

## Circulation and readership profiles

Printing

Institution

analysts 3% Ad agencies 7%

Print buvers

managers

#### A new force in graphic arts publishing

Print21 Australia & New Zealand www.print21online.com

Print and Publishing International www.printernet.at

Indian Printer and Publisher www.indianprinterpublsiher.com

Graphics World www.printway.co.kr

Packaging South Asia www.packagingsouthasia.com

## Editorial coverage and publishing schedule for 2018

January.					_		_				
January	February	March	April	May	June	July	August	September	October	November	December
Book production	Newspaper	Magazine	Book	Newspaper	Magazine	Book production	Magazine	Special newspaper	Book	Magazine	Publishing system
Digital book printing	production	publishing and	production	production	publishing and	Digital book	publishing and	issue: The 8th Annual 50	production	production	software
Digital book printing	High volume	production	Digital printing	High	production	printing	production	Fastest Growing	Commercial	Open EFT Standards	Automation and
Commercial printing – offset and digital	inkjet	Consumables	– Coffee table	volume inkjet	Commercial heatset	1 0	Commercial heatset	Indian Dailies	printing – offset and	and interactive	quality control
	7.7 1.01	– paper, inks,	books	Mailmann	production	Pressroom	production	Automation	digital	electronic media	
Pressroom	Workflow and production	blankets, plates, varnishes	Pressroom	Mailroom Systems	Consumables	equipment and consumables	Consumables	of newspaper	Pressroom	CtP and low	Newspaper production
equipment and	software	varinones	equipment and	o jotemo	– paper, inks,	consumusies	– paper, inks,	production	equipment and	chemistry and	production
consumables		Commercial heatset	consumables	Publishing system	blankets, plates,	Finishing and	blankets, plates,		consumables	processless plates	Design, prepress
Finishing and	Mailroom Systems	production	Automated	software	varnishes	binding	varnishes	Changing trends in newspaper	Automated	Colour management	and soft proofing
binding	Systems	Commercial printing	book binding	Consumables –	Digital printing	Consumables –	Digital printing	псмэрирсі	book binding	Colour management and soft proofing	prooring
6 11 17	Consumables –	– offset and digital	systems	newsprint, inks,	<ul> <li>Academic and</li> </ul>	paper, inks, plates	– variable data	Digitization	system		Consumables –
Commercial printing  – web to print	newsprint, inks,	Colour management	Commoraid printing	plates	scholarly journals	Dasign Duanyass salay	software workflow	of newspaper industry	Commoraid printing	Magazine binding	newsprint, inks,
web to print	plates	Colour management and soft proofing	Commercial printing	Newspaper	Commercial	Design, Prepress, color management and ink	Commercial printing	musuy	Commercial printing  – web to print	systems	plates
Automated book	Digital wide format		Design, Prepress, color	production	Printing – offset and	jet Proofing	– offset and digital	Mailroom Systems		Consumables –	Advertising sales
binding systems	printing	Signage & digital	management and ink	High volume inkjet	digital	C	C-1	Colour management	Consumables	paper, inks, plates	and ERP software
Signage & digital wide	Design, prepress	wide format printing	jet Proofing	volume mkjet	Signage & digital wide	Commercial printing	Colour management and soft proofing	and soft proofing	– paper, inks, plates	<ul> <li>Paper industry growth</li> </ul>	Digital wide format
format printing	and soft proofing	h	Digital wide format	Digital wide format	format printing	Digital wide format	F		•	growth	printing
Consumables –		Workflow	printing	printing		printing	Signage & digital wide	MIS and ERP	Design, Prepress, color	Commercial printing	177.0
paper, inks, plates	Digitization, eContent, new	software	Consumables	Design, prepress	Colour management and soft proofing	3D Printing Web to	format printing	systems	management and ink jet Proofing	– offset and digital	UV Curing
	media	Testing and	– paper, inks,	and soft proofing	una sort prooring	SD Timing Wes to	MIS and ERP	Inkjet and signage	jet i roomig	Signage and wide	Digitization,
Design, Prepress,		measurement	plates	200	Workflow software	Print Workflow	systems	Review INMA	Digital wide format	format inkjet	eContent, new
color management and ink jet proofing	Special issue on UV curing	Digitization,	Web to Print	3D Printing	Digitization,	software	Workflow – Variable	Festival	printing	developments	media
	curing	eContent, new		1 IIIIIII 5	eContent, new	Software	data software		Human capital,	3D Printing	Testing and
3D Printing	Testing and	media	CTP Technology	Digitization,	media	Digitization eContent, new	D' . 1 .	Preview WAN- IFRA – September	training and		measurement
Review Pamex	measurement instruments	Preview 11th	and RIPS	eContent, new media	Testing and	media	Big data	- September	motivation	Digitization, eContent, new	
Mumbai	mstruments	Typography Day	Packaging and	incula	measurement	incula	Digitization,	Preview Media	Workflow software	media	Printpack 2019
Preview Print Summit	Review Jaipur Lit	Mumbai 1st to 3rd	Labels	Testing and		Testing and	eContent, new	Expo Delhi – 7-9 September, Delhi			preview
18 in Mumbai 17	Fest	March 2018	Testing and	measurement	Review Print &	measurement	media – Open EFT standards	September, Denn	Digitization, eContent, new	Preview Frankfurt Book Fair	Review Paperex,
January	Review World Book	Review Digital	measurement	Review London	Packtech		Starrauras		media	Dook Tun	South 2018
Preview JLF	Fair New Delhi	Media	T-7 1 (1)	Book Fair	D. J. D. J. H	Review Print Expo	Testing and			Printpack 2019	
25 – 29 January 2018	Review Print	Review CMS Asia	Workflow software	Review Screen Print	Preview Print Expo 8-10 June, Chennai		measurement		Review WAN- IFRA	preview	
Jaipur	Summit	Review Civio Asia	Digitization,	India	o 10 June, Chemiai		Preview INMA		Review WAIN- IFRA	Preview Paperex,	
Preview World Book		Review of Media	eContent, new				Festival Delhi		Review Media Expo	South 2018, 15-17	
Fair Delhi	Preview and online coverage of Digital	Expo	media	Preview Print & Packtech – 4-6 May,			August		Duorrios y Evandebrut	November, Chennai	
7-9 February 2018	Media 7 -9 February	Preview Print Fair –	Preview London book	Hyderabad					Breview Frankfurt Book Fair – 10-14		
New Delhi		9-12 March,	fair 10-12 April						October, Frankfurt		
	Preview and online	Hyderabad	2018						Deintmark 2010		
	coverage CMS Asia Delhi NCR 15-16		Review Typography						Printpack 2019 preview		
	February 2018		Day						presien		
	Preview and online coverage of Media		Review Print Fair								

## For further information, editorial, and advertising rates

Ad sales (Delhi): Mohit Mehra – ads@ippgroup.in, Cell: +91-9716240477 and

Print India – 20-22 April, Mumbai

Puneet Maithani – ads6@ippgroup.in, Cell: +91-9711098083

Ad sales (Mumbai): Sanjay Pal – ads2@ippgroup.in, Cell +91-7666438880

Editors: Naresh Khanna – editor@ippgroup.in

Priyanka Dey – edit7@ippgroup.in; Cell: +91-9811732807 Ron Augustin (Brussels) – europeaneditor@ippgroup.in Send press releases to pressrelease@ippgroup.in

## Mechanical information for print ads

## **Magazine finished size**

Full page type area 185mm x 265mm 185mm 265mm Full Full page (non-bleed) page (bleed ad) 220mm x 307 mm Half 185mm x 130mm Half page page horizontal (non-bleed) horizontal (bleed\*) 220mm x 150mm Half page 90mm x 265mm Half page vertical (non-bleed)

210mm x 297mm

vertical (bleed\*\*) 110mm x 307mm Single column 55mm x 265mm Single column (non-bleed) (bleed\*\*) 80mm x 307mm Quarter page

90mm x 110mm Marketplace ads

55mm x 63mm

\* The text should be 10mm away from left, right and bottom sides \*\* The text should be 10mm away from top, bottom and right sides Bound inserts and bleed ads to be cut flush must be supplied 220mm x

307mm to trim after insertion to 210mm x 297mm. 5mm should be allowed for top, bottom, left and right sides. No essential reading matter should be within 10mm of gutter. Sheetfed offset printed using computer to plate. Halftone screen and 4-colour 59 lines per cm (150 lpi). All advertising material is accepted in digital form as EPS, TIFF or PDF files.

## **Material and copy dates**

All advertising material and editorial inputs must reach us by the 20th of the month preceding the issue. Advertising material is accepted in digital form as EPS, TIFF or PDF files. Quark Xpress and Adobe InDesign and Pagemaker native files are also acceptable provided high resolution images are supplied as TIFF or JPEG files. Most preferable are PDF files. These files may be sent on CD-Roms or as attachments to production@ippgroup.in.

# No casual readers. Cost effective Ads. Across industries and segments. Classified pages for machines, materials, services and employment.

# Strong websites. Weekly eMail newsletters.

Advertising rates 2018, including 15% agency commission in Indian

## Rupees

Position	1 insert	3 inserts	6 inserts each	12 inserts each each
Full Page Colour	150000	110000	90000	74000
Half Page Colour	75000	60000	50000	40000
Quarter Page Colour	40000	33000	29000	20000
Page 7	175000	120000	100000	90000
Gatefold	300000	275000	250000	225000
Back Cover	250000	225000	175000	150000
Front Inside Cover	180000	157000	138000	118000
Back Inside Cover	175000	138000	118000	100000
Centre Spread	250000	225000	190000	175000
Double Spread Inside	225000	200000	175000	150000
One Third page single Column or strip on bottom of page	50000	42000	35500	30000
Marketplace ads	10000	8500	6000	5000

## Web rates 2018, including 15% agency commission

Home page	PRICE INDIAN RUPEES						
	Size pixels	30 days	1 year				
Home Page- Top Banner	468 X 60	21000	165000				
Side Banner	300 x 250	21000	165000				
Side Banner	300 x 122	10500	84000				
Side Banner	300 x 60	6300	40500				
Only landing pages of a particular section (Events, Publishing, Digital Printing, Inter- views, Prepress, Postpress, Pressroom, Signage, Packaging and paper prices etc.							
Top Banner	468 X 60	10500	84000				
Side Banner	300 X 250	10500	84000				
Side Banner	300 X 122	6000	30000				
Side Banner	300 X 60	3600	15000				

## Weekly eMail newsletters rates, including 15% agency commission

	1 issue	12 issues	24 issues	50 issues
Indian Rupees	19000	183400	355000	660000
Top banner — 400 x 80 pixels				
Indian Rupees	14700	142800	268800	520000
Side banner — 179 x 179 pixels				
Indian Rupees	10500	103600	191800	340000
Centre banner — 300 x 60 pixels				

Email newsletter weekly *Indian Printer and Publisher* Mondays Email newsletter weekly *Packaging South Asia* Thursdays *Note: All banners are dynamic*