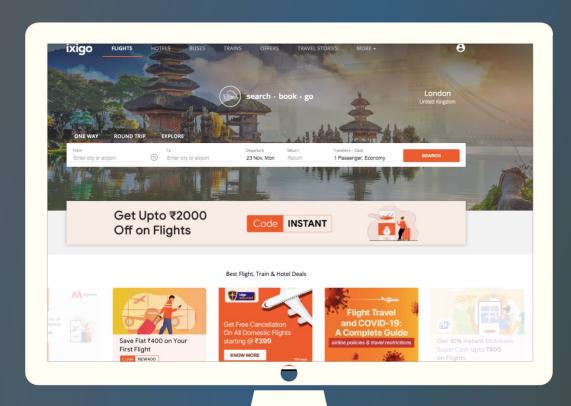
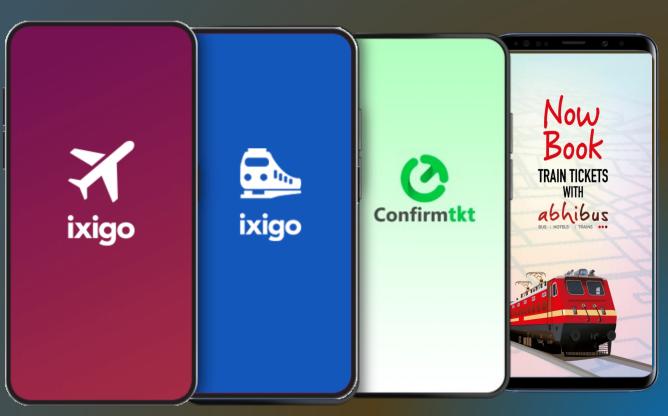
ixigo

India's leading online travel platform





scale

Largest Online Travel Booking Platform

Top-10 Ecommerce App in India by Downloads / DAU

Million Monthly Active Users





Monthly Screen Views





Million **App Downloads**



160

Minutes

Time spent in our apps per user per month



300+

Advertisers

Across Industry verticals



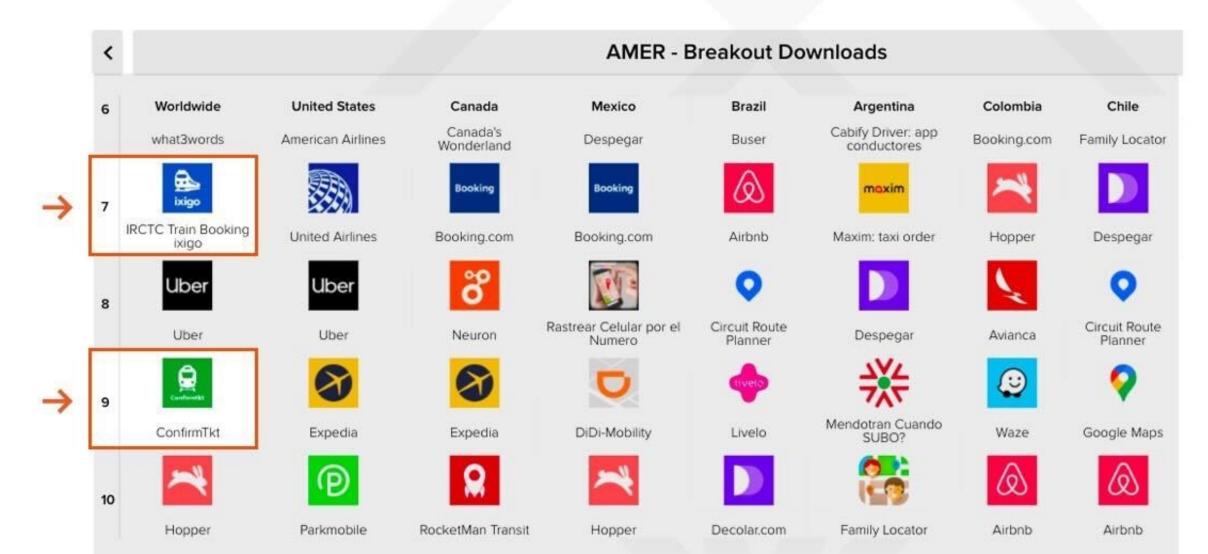
Avg PlayStore Rating

With 1.8 Million Reviews



TRAVEL

2021 Rankings by Market | Travel





app and audience overview

6th most downloaded travel app in the world (SensorTower)

10-25 K Rs. Annual Per Trail

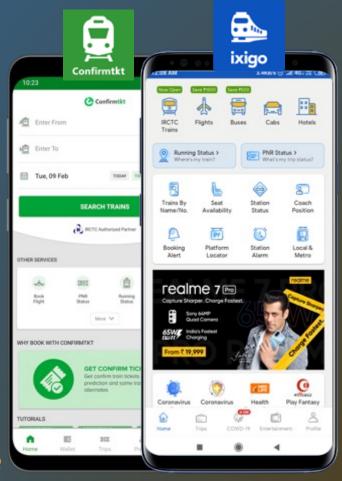
Annual Spend
Per Transacting User

50%

YoY User Growth

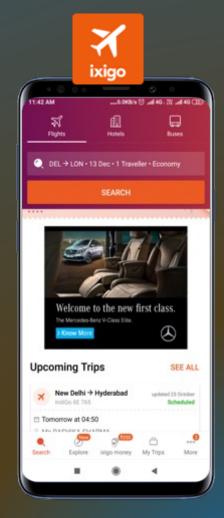
#1

OTA App on Play Store
By Google Ranking





For Next Billion Users



App for India

1st 100 Million Users



audience penetration & distribution

Top 10 Geo Breakup – 1 Month Data (For ixigo train app)

| CITY | USERS |
|-----------|-------|
| Lucknow | 10% |
| Patna | 9% |
| Delhi NCR | 6% |
| Indore | 6% |
| Mumbai | 5% |
| Ahmedabad | 5% |
| Hyderabad | 4% |
| Nagpur | 4% |
| Pune | 4% |
| Jaipur | 4% |









| 25 | 18-34 | 35-44 | 45+ |
|-----|-------|-------|-----|
| AGE | 63% | 20% | 17% |



| TOP 12 | |
|---------------|--------------|
| METROS | OTHER CITIES |
| 55% | 45% |
| Users | Users |
| | |



audience targeting











Travel Search Behaviour

Source & Destination, Date of Journey, Travel Class, Journey Type



Device and Network

Device Model, Network Operator, Operating System



Demography

Age, Gender, Location



Date & Time Based

Date / Time / Hour of Day



brand solutions









AWARENESS / LAUNCH CAMPAIGNS

High Impact 100% SOV

Roadblock

Splash Screen

Sponsored Content

Social Promotion Video Promotion

SUSTENANCE / ENGAGEMENT

Targeted Display Ads

Content Promotion

Social Engagement

Impact Property

Roadblock Across Platform:

- Desktop
- App
- Mobile Web

Deliverables:

- Est Impressions : 7-8 Million
- Est CTR: 0.3
- Reach: 2.5 Million

ixigo

Display Placements



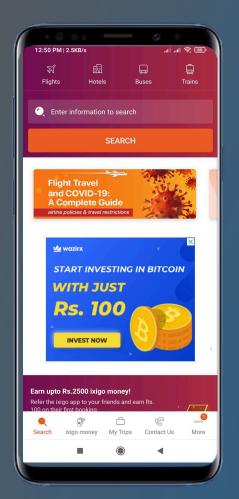
ad formats - apps











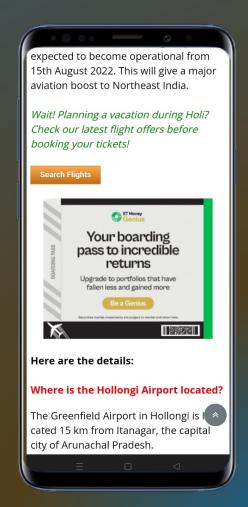
300x250/360x200 Flight App Home Screen



300x250/360x200 Train App Home Screen



320x480 Train App Interstitial



300x250 Mweb Content Page



ad formats - web









| ixigo | A Flights Tra | ains 🗒 Buses 🖺 | । Hotels | Ø Offers | Customer Service 🙎 Login/SignUp |
|---|---|--------------------------------------|---------------------------------|---|--|
| From DEL - New Delhi | × 🔄 <u>DXB - D</u> и | Departu ubai × 17 Jur | | Travellers Class 1 Passenger, Economy | SEARCH |
| Stops Non stop 1 Refundable | stop | ture from DEL - 06:00 | 2:00 - 18:00 | | ☐ Air-India Expr ₹14825 ☐ Emirates ₹17133 MORE FILTERS ▼ |
| 14 Jun, Tue ₹16044 Grab the cheapest | | Jun, Thu 17 Jun, Fri 11892 ₹11154 | 18 Jun, Sat ₹11154 | only indicative - actual prices may vary 19 Jun, Sun ₹11154 20 Jun, Mon ₹11154 > Sort by: | Starting at ₹ 45.50 per day, Travel anywhere in |
| Wait for the right ti Value for money INDIGO 6E21 | DEL 19:55 Fri, 17 Jun New Delhi non-sto | DWC 22:10 | res drop. ₹11154 ₹104 | CHEAPEST ▼ CHEAPEST ▼ CHEAPEST ▼ CHEAPEST ▼ | Tata AlG Travel Insurance Got Price Tac April * Asia Trand Gued Pring-UIN TATE/CP3188/V023031 BIDAN REIDN NO. 166 * UID NO. TROS25061 |
| SPICEJET SG5 | DEL 20:15 Sri, 17 Jun New Delhi non-sto | 22.55 | ₹ 11892 ₹112 | 42 воок | S-CROSS THE REFINED SUV |
| Get i | instant discount on bo | okings with your ixigo | money | LOGIN | BOOK A TEST DRIVE CREATE, INSPIRED |



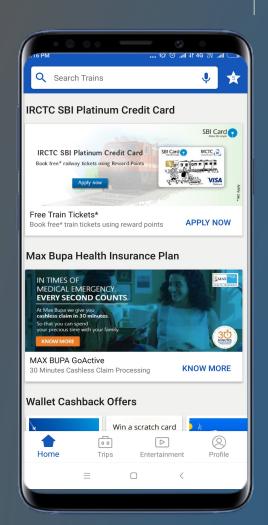
Train Appwall and Appgrid

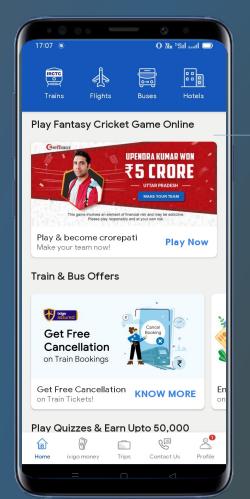






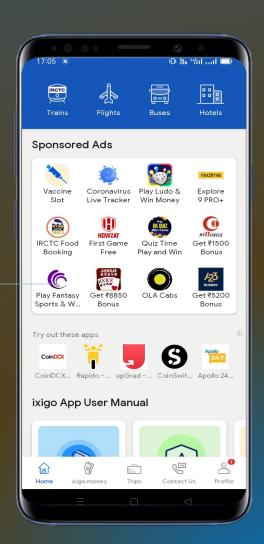






- Fixed Placement
- 40 Million Monthly
 Viewable Impressions
- 15-25K Monthly Clicks

- Icon placement on Train app grid section
- Estimated Monthly Clicks:
 30-45K



App Grid Section



Content & Social Promotion



content promotion

We have a very high user base on our social platform. We will create articles specifically for the said campaign and populate through our channel to the relevant users.

On an average each article is viewed by 40K users.

We can also include banner(300x250) and 3-4 backlinks within the article



Travel like a pro: Mastercard's guide to Singapore!

ON DECEMBER 14, 2013

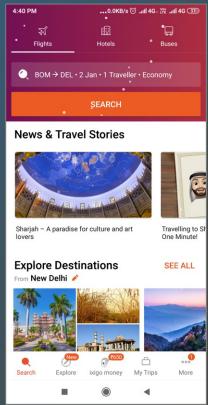
Singapore, a gorgeous island country, is undoubtedly one of Asia's most exciting destinations. From world-class shopping centres, delicious cuisines to fantastic architectures and glittering skyscrapers, this place should definitely be on your bucket list.

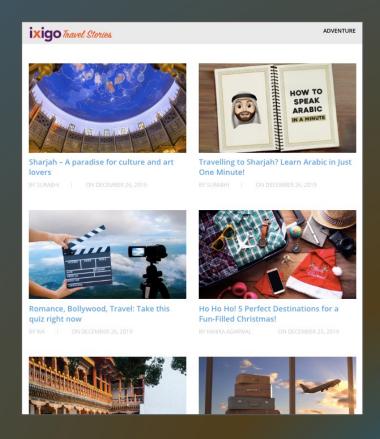
However, do you know there is a part of Singapore waiting to be uncovered by the foodies and shopaholics? Yes, the local food is amazing here along with several great places to shop. So, what are you waiting for? Kick start your Asian Adventure with a visit to 'The Lion City'.



content promotion







The content is promoted through Social Media Push, App Notification and organically on App and Desktop.



social promotion

Run engaging contests on ixigo's twitter, Instagram & Facebook channels to generate buzz around the campaign



| ixigo #TravelGiveaway: Your chance to win a FREE TRIP | for two to |
|---|--------------------------------------|
| TURKEY! | for two to |
| The trip, worth Rs.1,20,000 can for FREE! | be all yours |
| Trip sponsored by Travelbuzz! | |
| To participate, follow these sim | ple steps: |
| Follow @ixigo Share your picture with a cap | tion |
| 3. Tag @ixigo | LIOI1 |
| Make sure you use #ixigotrav | els and |
| #ixigotravelshot | بامد امده ماط |
| E. Tan as many friends as passi | |
| Tag as many friends as possi them to vote for their favourite; | |
| them to vote for their favourite | picture |
| them to vote for their favourite 6. More entries and more votes your chance of winning; so do t | picture can increase |
| them to vote for their favourite 6. More entries and more votes your chance of winning; so do to of references;) | picture can increase he number |
| them to vote for their favourite 6. More entries and more votes your chance of winning; so do t | picture can increase he number |
| them to vote for their favourite 6. More entries and more votes your chance of winning; so do to of references;) | picture can increase he number |
| them to vote for their favourite 6. More entries and more votes your chance of winning; so do to of references;) | picture can increase he number |

Brand Integration:

- Logo/Branding across all image units on social posts related to the contest, web/app banner, mailers and push notification
- Hashtag that will include the brand name and is compulsory for all entries

Discovery and Announcement:

- Through posts on all our social channels -Facebook, Twitter, Instagram: Post+Story
- Article around Contest, E-mailer and App notification
- Promotion on web/app



premium impact property













SPLASH SCREEN

- The splash screen appears prior to the first screen of the app
- It offers 100% visibility for the brand for 3-5 seconds and has 100% SOV
- 8 10 million daily screenview
- Focused attention and improved unaided recall
- Non-clickable and ideal for new launches, offers running only for a day



our clientele (300+ Advertisers to date)





































































Thank You