SHOPCLUES.



ABOUT US

India's first and largest managed marketplace
2.5 million monthly orders
Alexa Rank 27
1.5 Lac peak orders
Mobile app on all leading platforms

- 50 million+ visitors/month
- **150000+** online stores
- 1.9 Cr+ products
- 2.2 Lac + merchants



WHAT WE DO



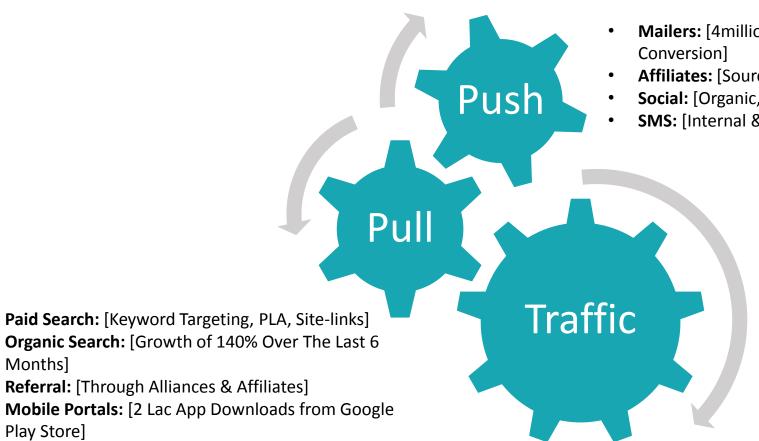
- 2 Seller, on behalf of the Brand/Company, upload Inventory/Catalogue with ShopClues.com
 - Manage your online store anytime/anywhere/any device
 - Sellers own branded microsite, Web store, and searchable product listings



HOW DO WE DO IT

Months]

Play Store]

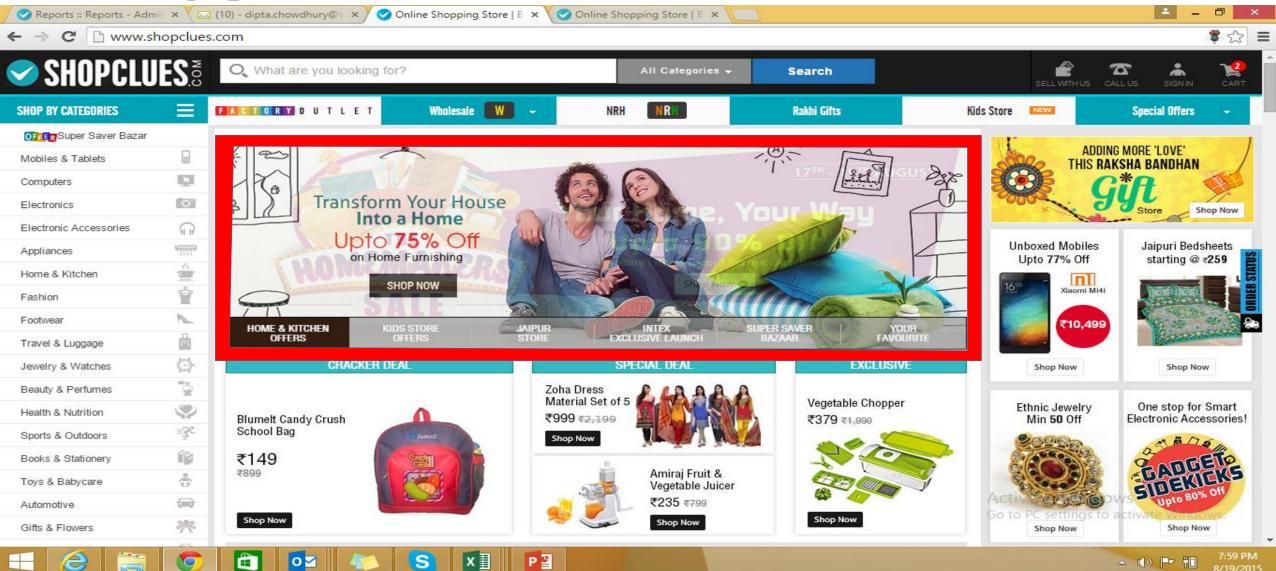


- Mailers: [4million registered users, 36% Unique Opens, 10%
- **Affiliates:** [Source for 30% Of Our Traffic On An Average]
- **Social:** [Organic, Viral, Paid, 2 Million Facebook Fans]
- **SMS:** [Internal & External Databases]

- **Offers Page**
- **Home Page**
- **Category Page**
- **Category Banners**
- **Exclusive Mailers**
- **Brand Stores**



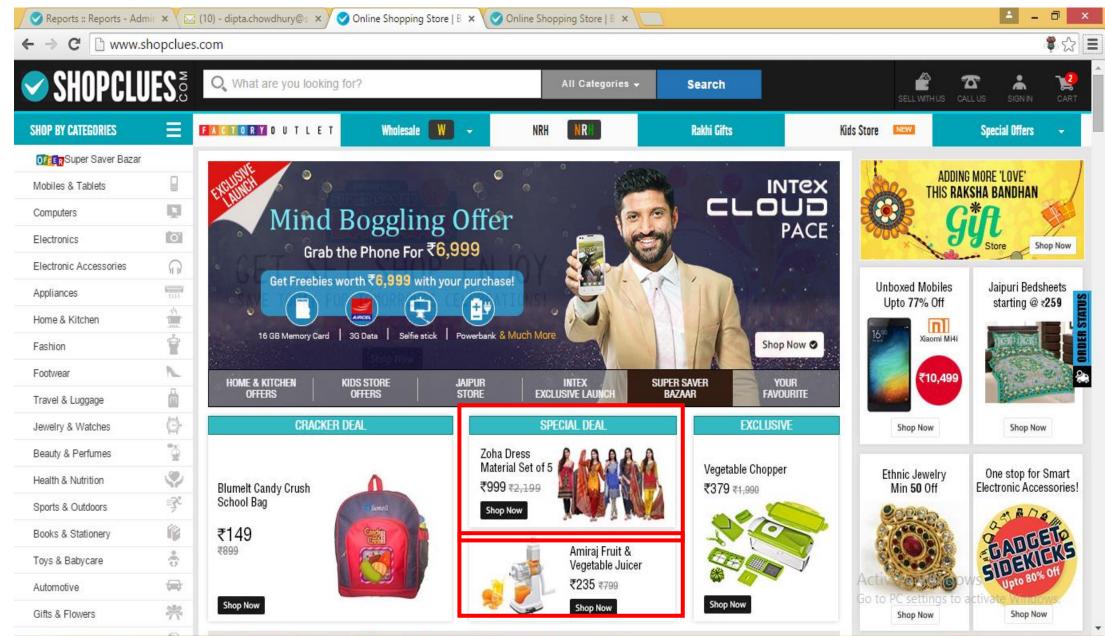
Homepage Main Banner



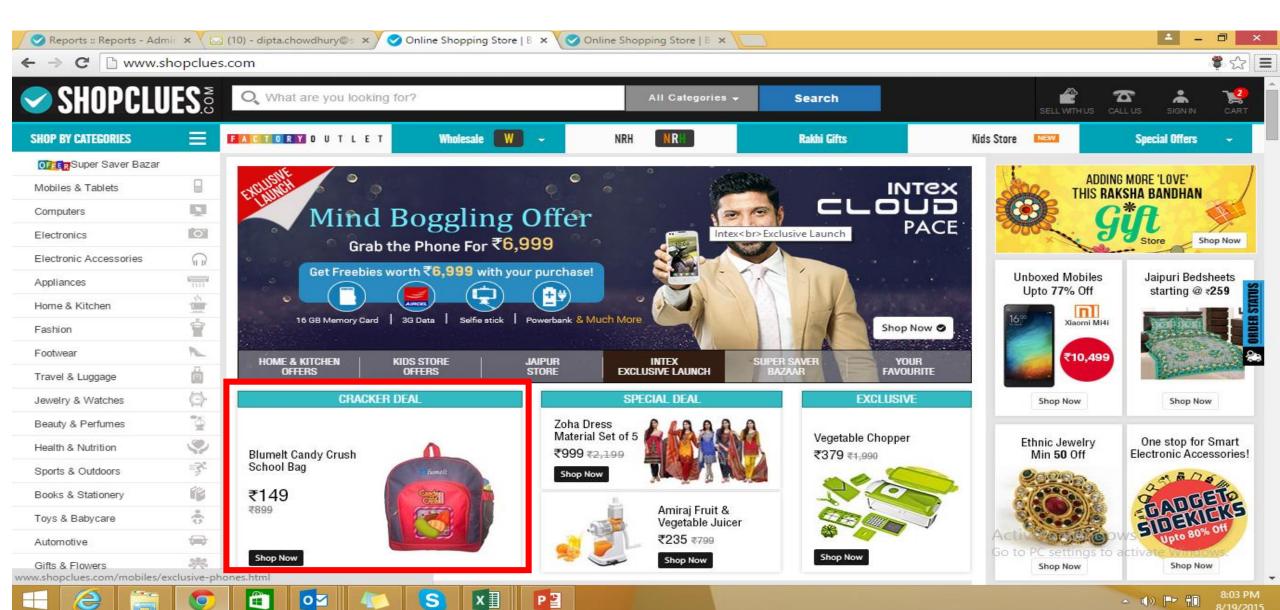




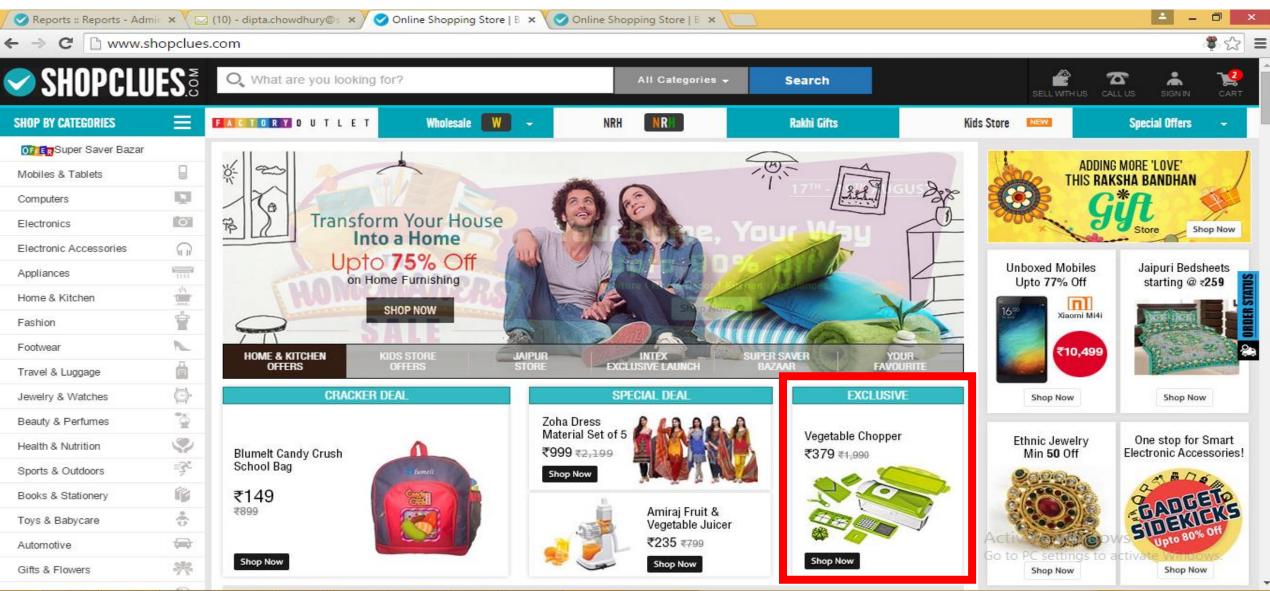
Home Page- Special Deal -2Nos. *(As Highlighted)



Home page Cracker Deal (* As highlighted)



Home page Exclusive Deal Of the Day





















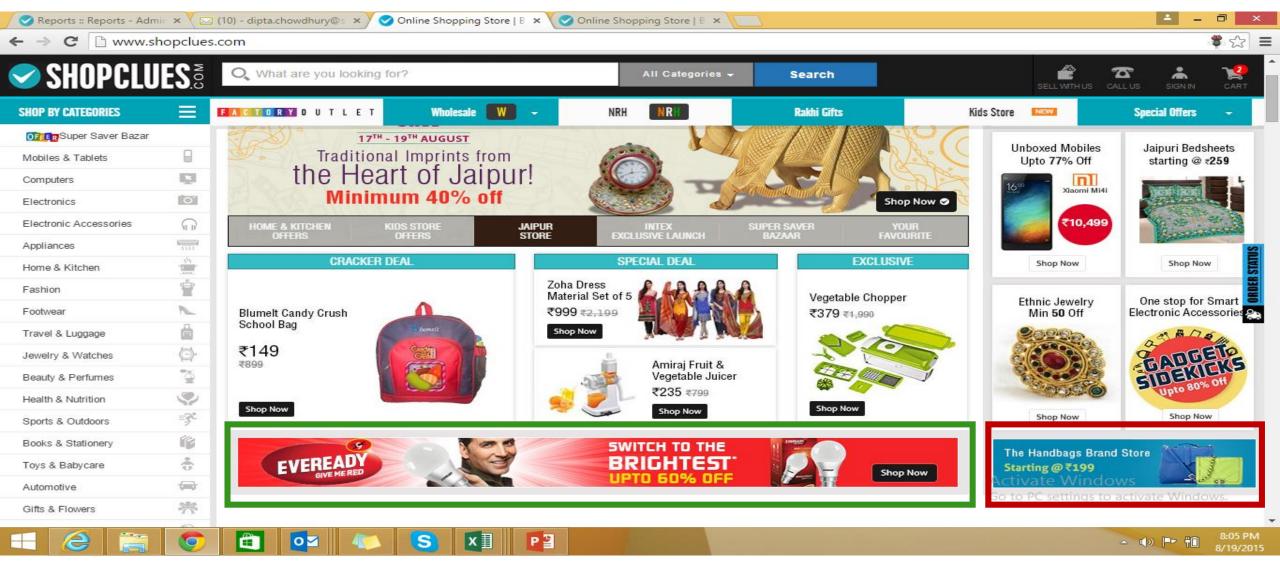






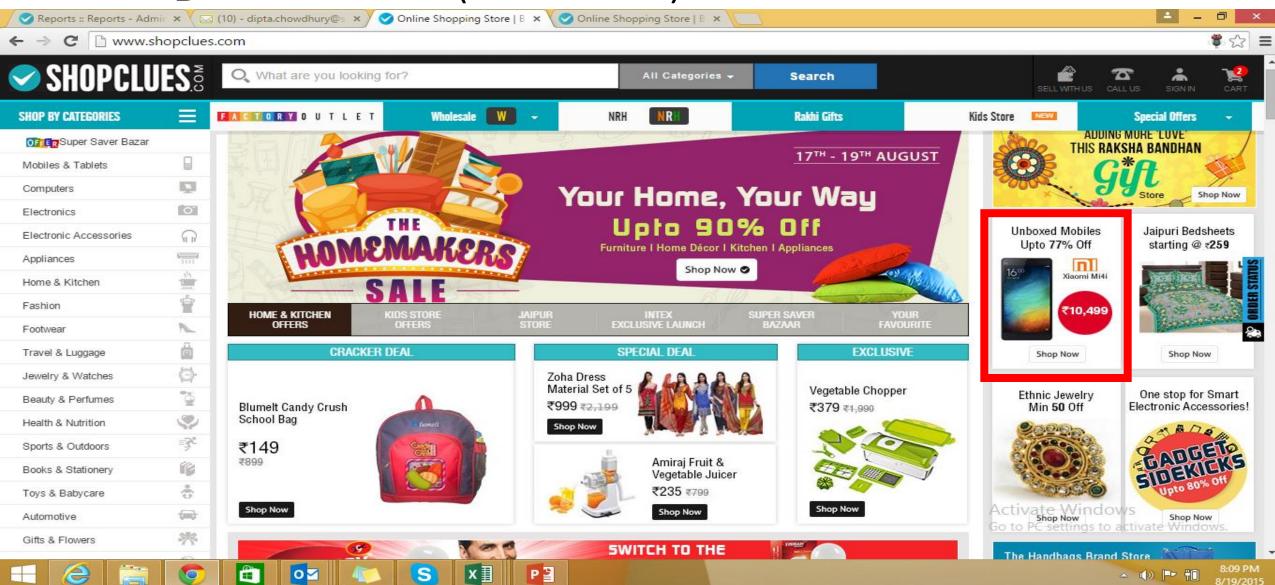


Homepage Strip (* As highlighted)



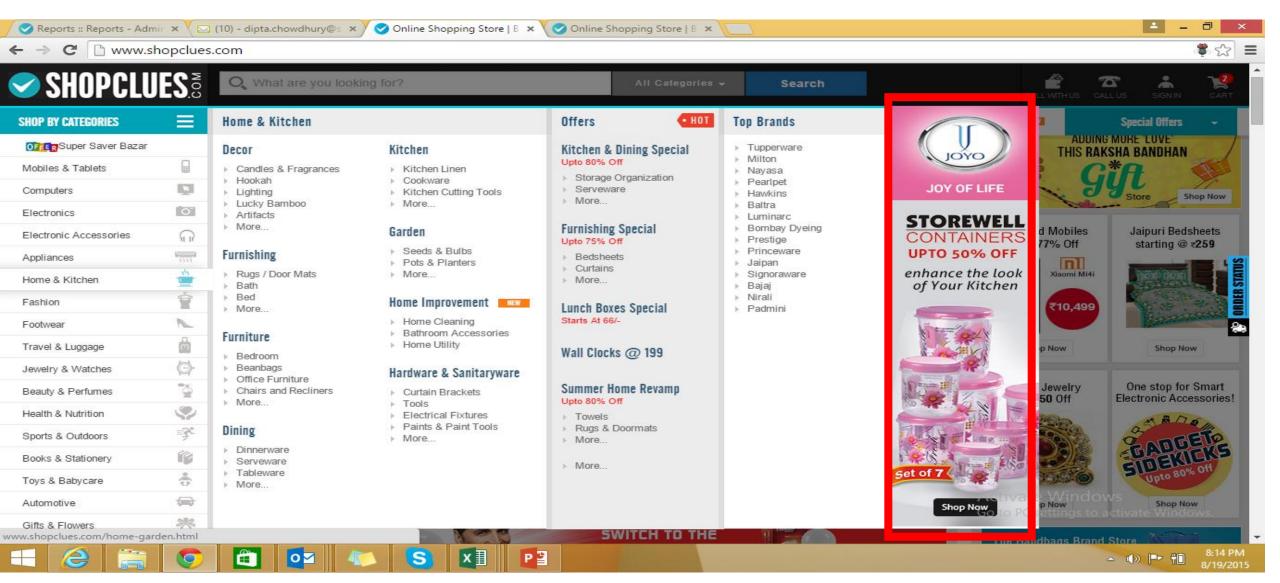


Home Page New Offers (* As highlighted)



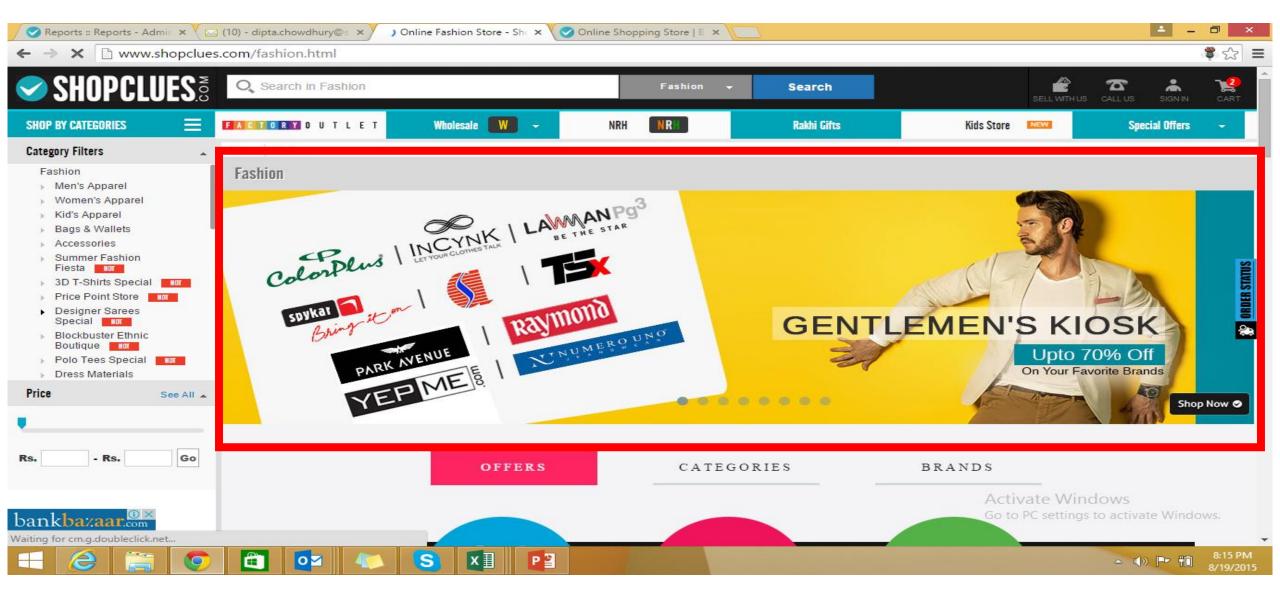
> 2HULCTAE?

Category Page - Tree Banner



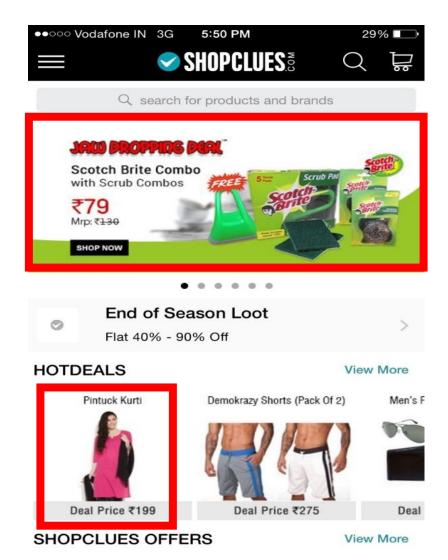


<u>Category Landing Page – Platinum Banner</u>





Mobile App banner & Hot Deal

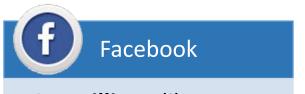


*10,00,000 impressions per day





Social Media Presence



• 2.5 million+ likes





- **10,791** followers
- **12,099,163** views

E-Mailers

- > 8 million registered data base
- ➤ Open Rate for e-mailer is around 25-30%
- Click Rate of 8-10%
- Brand, product and sale driven promotions
- Conversion rate is around 8-10%
- Category specific Mailers
- Content driven Mailers
- New Brand Launch Mailers





Mailers: Daily Two Mailers Marked

MAILERS	VOLUME/ REACH
Promotional Mailers	7.5 million/month
Exclusive Mailers	Subject to TG

Morning mailer link:

http://cdn.shopclues.net/images/mailer/jd_080615/index_icbs.html

Evening Mailer:

http://cdn.shopclues.net/images/mailer/sports_hobby_loddy_66 15/index_icub.html









Morning Mailers





SHOP BY CATEGORY

Gadgets Style Trends Others

Evening Mailers













Inserts:

Туре	Size	Price	Other Info
INSERT	upto 5X4 inches	Rs 5 per insert (Minimum purchase of 30,000 inserts)	Flyers with information about your brand/products
SAMPLE	upto 50 gms	Rs 3 per insert (Minimum purchase of 10,000 samples)	Physical product sample
RETAIL COUPON	upto 5X4 inches	Rs 5 per insert (Minimum purchase of 10,000 inserts)	Flyers with coupon posted on it that would be valid in a physical store



Merchandising Properties

Sunday Flea Market

Live on

Saturday 8pm – Monday 3pm

No. of SKUs

• Total – 2000 products

USP

- Long tail products
- MRP < Rs 500
- Heavy discounts, volumes moved

Sheets Closed

Sheets closed on Monday



The Sunday Flea Market is an innovative offering from Shopclues.com and has been modelled on the famous and most-loved concept of flea markets in India. This sale goes live SHOPCLUES every Sunday and offers a myriad of products at huge discounts but in limited quantities.



Impressions/ Visitors Data- SFM Property





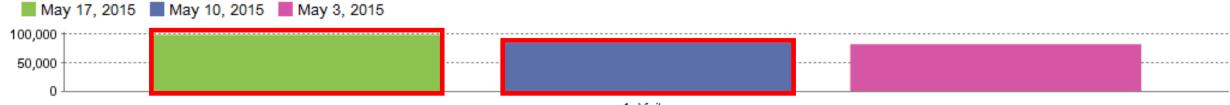
Ad Hoc Analysis

Company: Clues Network

Report Suite: ShopClues.com Production

Date Range: Feb 20, 2015 - May 20, 2015 (Last 90 Days)

Page



2. Super Saver Bazar

Live on

• Wednesday 11am –Thursday 3pm

No. of SKUs

• Total – 450 products

USP

- High ASP Products
- MRP upto Rs 1500
- Wholesale Products only

Sheets Closed • Sheets closed on Thursday

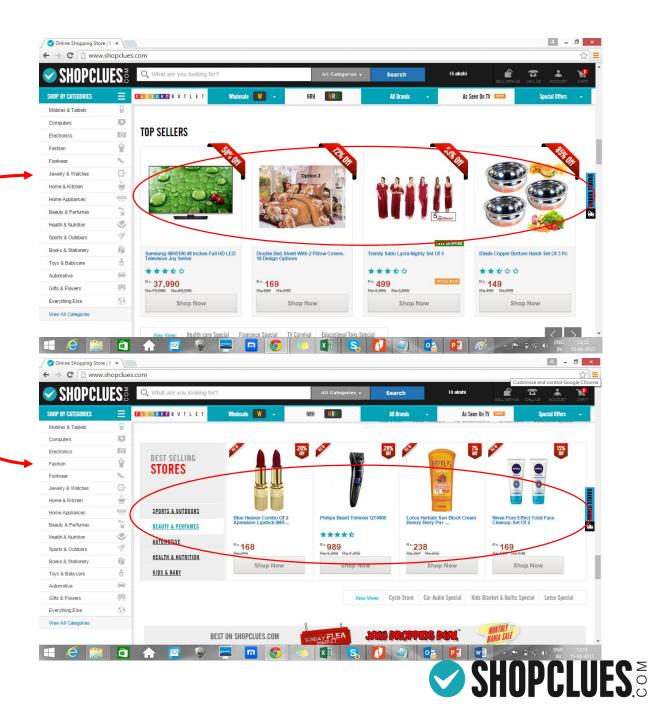






3. Home Page Blocks

- ➤ Special Deals
- > Featured Products
- **▶**Top Sellers
- **≻**Category Block
- **➢**No Limit on MRP
- ➤ Discount >10%



THANK YOU!

