

India's No. 1 ConTech Brand



ZEE5 IS INDIA'S CONTENT DESTINATION

Offering an exceptionally wide library contributing to

2,00,000+ HOURS
On-Demand Content

12 Content across LANGUAGES

1000+

HOURS OF INTERNATIONAL DUBBED CONTENT

120+

ORIGINALS ACROSS 7
LANGUAGES

1,500+

FICTION SHOWS

100+

4,000+

MOVIE TITLES

1,000+
REALITY
CONTENT

WORLD DIGITAL PREMIERES

250+

FOOD & LIFESTYLE SHOWS

100+
NEWS
CHANNELS

(LIVE/VOD)

4,000+

HOURS OF KIDS CONTENT

250+

LIVE EVENTS

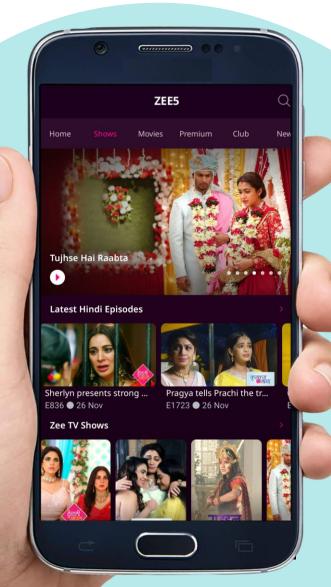
ZEE5

and an EXTENSIVE MUSIC LIBRARY



ZE

A significant shift in consumption pattern of entertainment needs





Cord- Cutting

~38% of respondents could consider cord-cutting in the future as their entertainment needs are met online. OTT video could usher cord-cutting sooner than expected





Increase in Time Spent

Increase in weekly time spent on Video streaming platforms through smartphones from 3h34m (before lockdown) to 4h8m (during lockdown)





Multi-App OTT users

On an average people have signed on to 3 new OTT platforms





BVoD (Syndicated Shows)

Syndicated Shows captures 71% of major junk of time spent on VoD platforms, jump from 50% share they commanded during lockdown months





CTV Consumption

CTV grew by 150% in consumption with view times 4X that of smartphones





EFFECTIVE WAY OF TARGETING BASED ON KPIs



Identity based

Demo



Proximity based

Geo Location



Media consumption

Cord Cutters/ Cord Shakers



Content Affinity
Content
Consumption
behavior & interests

(App & Web)



Technographics

Device Price/ Connection Type



Intent based
Ad-engagement

Ad-engagement levels/ Campaign activity



Shoppers

77%



Gamers/Gaming Enthusiasts

71%



Fashion & Beauty Lovers

59%



Foodies

40%



Health & Fitness Enthusiasts

26%



Travel Enthusiasts

26%



Custom Segments/Audience

Appographic based-Cross App segments/ categories



Lookalike Modelling

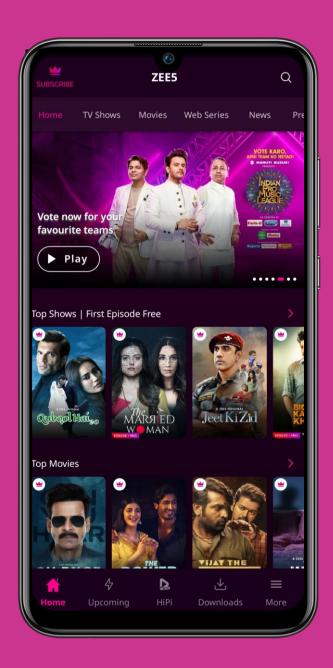
Reach new audiences who have similar interests to your TG



Retargeting

Engage with users who have already interacted with your ad





PLATFORM OF CHOICE FOR HIGH REACH



79 MN

Monthly Active Users



11.5 MN

Daily Active Users



48 Minutes

Average time spent



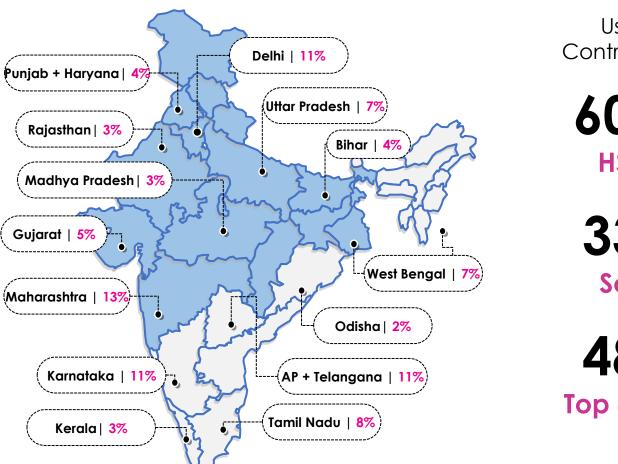
100+ MN

Downloads





ZEE5 CATERS TO NATIONAL & REGIONAL MARKETS



Users Contribution

60%

HSM

33% South

48%

Top 8 cities



Top 8 cities - Mumbai, Bangalore, Delhi, Kolkata, Chennai, Hyderabad, Pune, Ahmedabad





GROWTH ACROSS NEW & EXISTING USERS



1.4X
INCREASE

App Installs



1.3X

GROWTH

Engagement



3X

GROWTH

Viewership on Connected Devices



Source: - Internal Analytics, Period 2019 Vs 2020

EFFECTIVE WAY TO REACH PREMIUM AUDIENCES

CONNECTED TV









7Mn
MAUs

25-30Mn

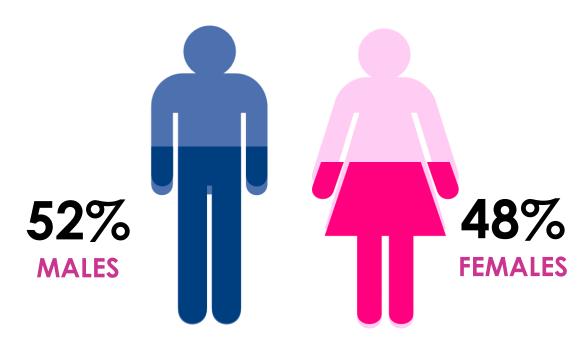
3X VV-GROWTH

3X surge in Video Views and 2X surge in Users on CTV in the last year



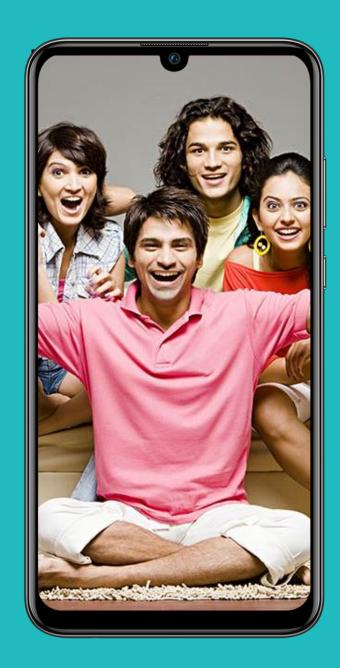


EQUALLY LOVED BY MALES AND FEMALES

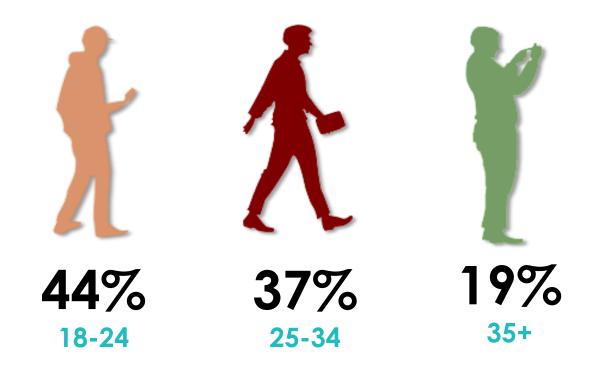


Most balanced Gender Split across OTTs



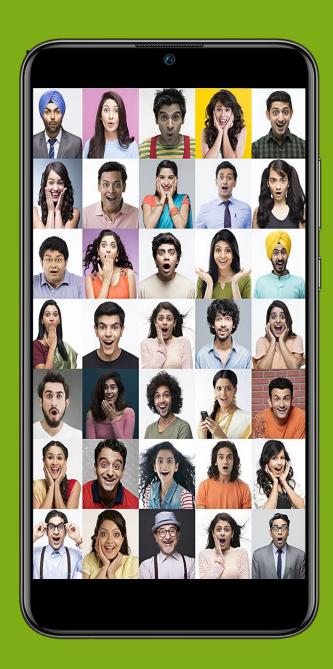


A YOUTH DESTINATION

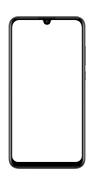


More than 80% are Youth





CONTENT CONSUMPTION SPREAD ACROSS SCREENS



81%APP+WEB

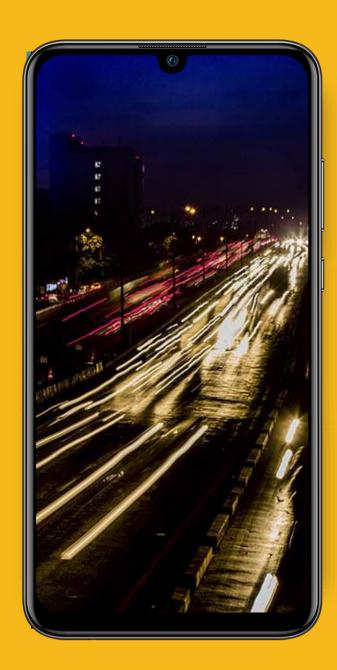


12%

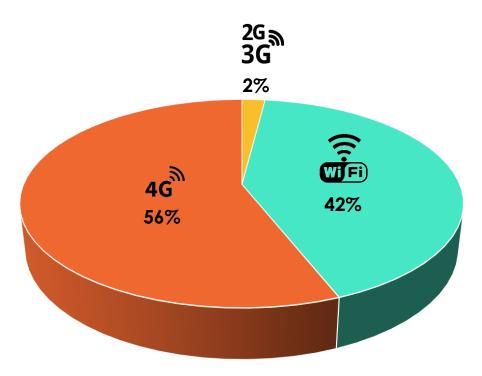


7%KaiOS



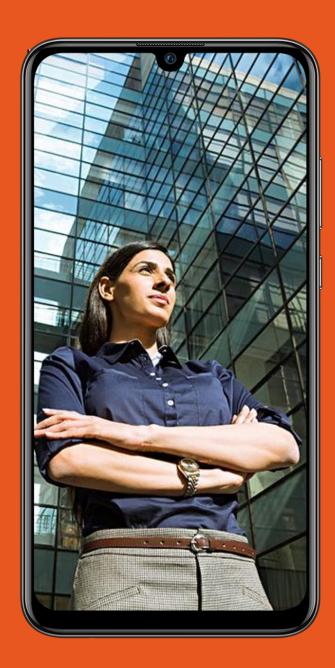


SPEED ENTHUSIASTIC, READY FOR HIGH PACED LIFE

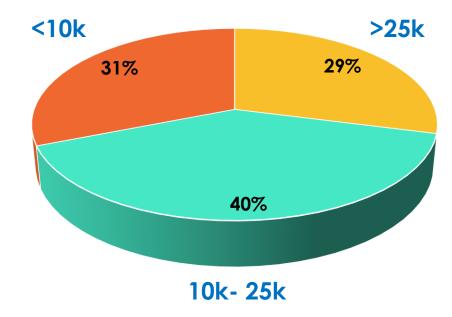


42% audiences are connected to broadband ideal for long format video content viewing





AFFLUENT & SMART AUDIENCES



Almost 70% audience owns Mobile handset above Rs10,000 price bracket





WIDELY CONSUMED, STRONG PRESENCE BEYOND METROS

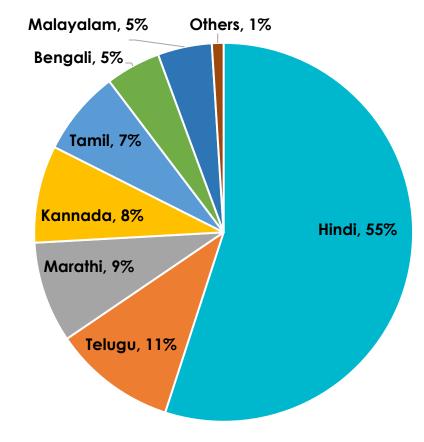


CITY LEVEL CONTRIBUTION



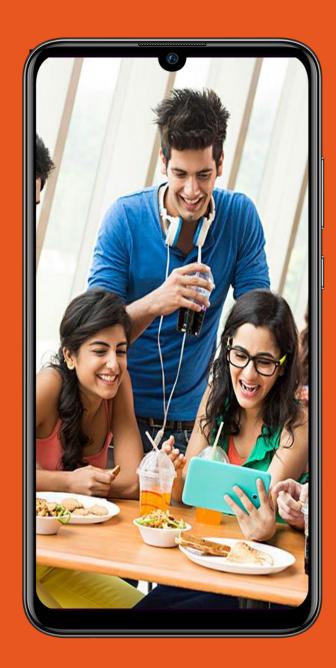


EQUALLY STRONG FOOTHOLD IN HINDI & VERNACULAR

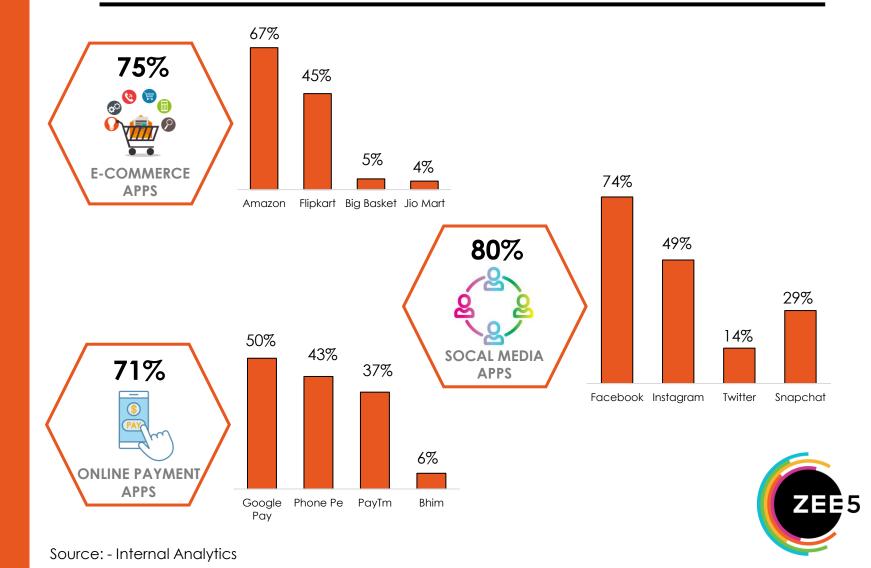


Almost 50% viewership comes from regional language content



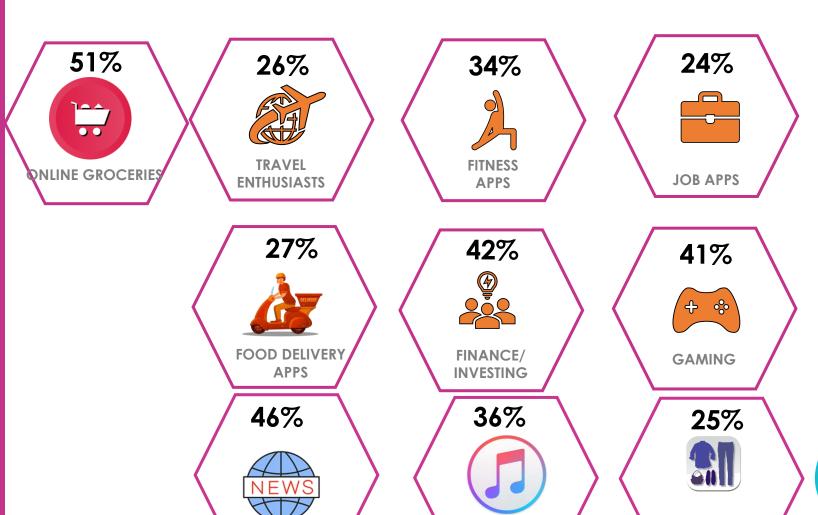


DIGITAL SAVVY HIGHLY CONNECTED



APPOGRAPHIC BEHAVIOUR DEPICTS UTILITARIAN MINDSET





MUSIC APPS

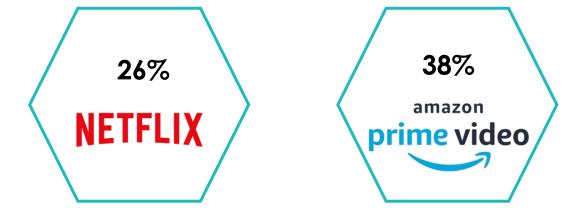
Source: - Interna Data

ZEE 5

FASHION APPS



PREMIUM QUALITY AUDIENCES READY TO PAY FOR CONTENT

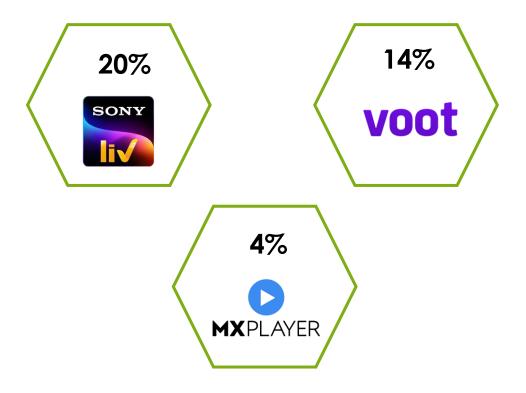


Higher overlap with Premium OTT players





GET EXCLUSIVE REACH ON ZEE5

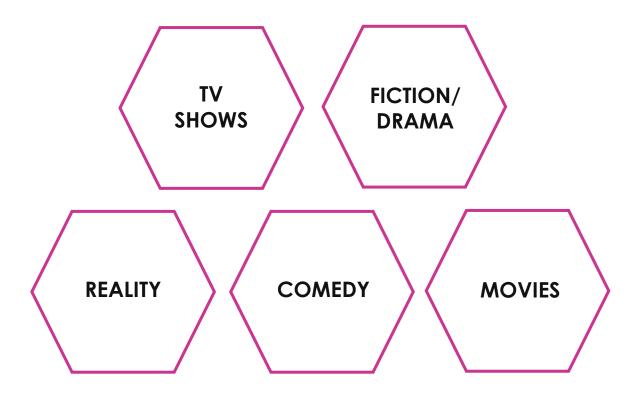


Minimal overlap with SonyLiv, Voot & MX Player





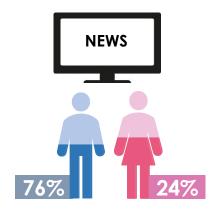
CONTENT THAT MADE THEM HOOKED ONTO ZEE5



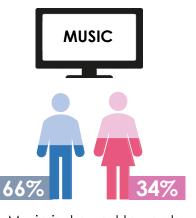




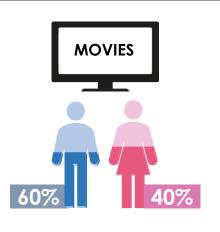
DIFFERENT TASTE CLUSTERS TO MEET PERSONAL PREFERENCES



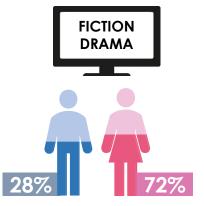
News enables advertisers to reach Males & SVOD Audience as well



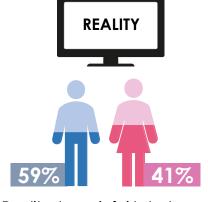
Music is skewed towards males



Movies has high affinity towards Male audiences

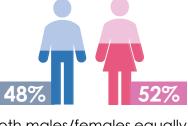


Drama & Soaps skew high on female audiences



Reality shows is fairly balanced amongst males/females





Both males/females equally enjoys comedy genre







ZEE5 IS INDIA'S LEADING MOVIE DESTINATION

4000+ Movies Library on ZEE5

1900+ Movies on AVOD

3

100+ WORLD DIGITAL PREMIERES





HUGE ADDITION IN AVOD MOVIE LIBRARY

MOVIES ACROSS LANGUAGES

1900+

LIBRARY SHOWS ON YOUTUBE ADDED TO ZEE5

KOREAN CONTENT

95+

9

ZEE 5

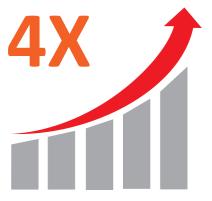
Adding more content on AVOD to make the platform experience much more enriching and entertaining for our viewers

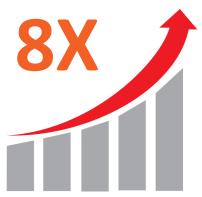


STEEP RISE OF MOVIE LOVING AUDIENCE ON OUR PLATFORM

Total Movie Watchers

Movie Viewership



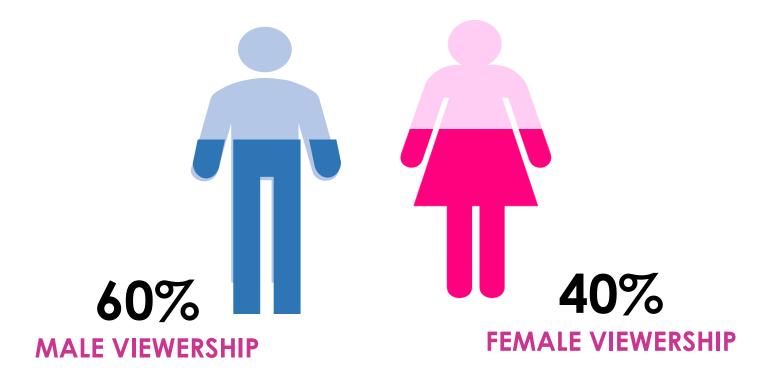


Addition of movies on AVOD has helped us gain a huge base of Movie loving audience on our platform



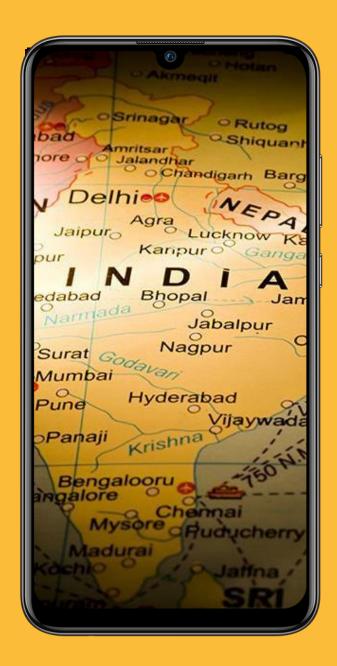


MOVIES LOVED BY MALES AND FEMALES

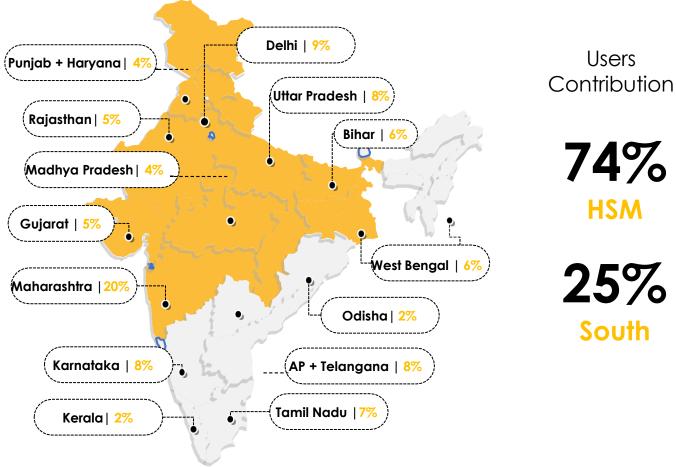


The OTT where both Females & Males can choose from wide range of movie genres of their choice





MALE MOVIE VIEWERSHIP SKEWED TO HSM MARKETS



74%

25%





TWO MOVIE PRIME TIME BANDS -AFTERNOON & LATE NIGHT

% VIEWERSHIP ACROSS THE DAY



Afternoon During 1 PM -3 PM & Night Viewing During 9 PM- 11 PM are two prime Movie viewing time bands



Source: - Internal Data



CONSISTENT VIEWERSHIP ACROSS THE WEEK- PEAK IN MID-WEEK & WEEKEND

% MALES MOVIE VIEWERSHIP ACROSS THE WEEK 18% 16% 14% 12% 10% 8% 6% 4% 2% 0% Monday Tuesday Wednesday Thursday Friday Saturday Sunday

Consistent Viewership across the Week however higher % of male viewership coming from Weekends



Source: - Internal Data



TOP MOVIES GENRES WATCHED BY MALES







Thriller/Horror

Action

Suspense





Sci-Fi

Romance



Source: - Internal Data



TOP MOVIES WATCHED AMONGST MALE AUDIENCES









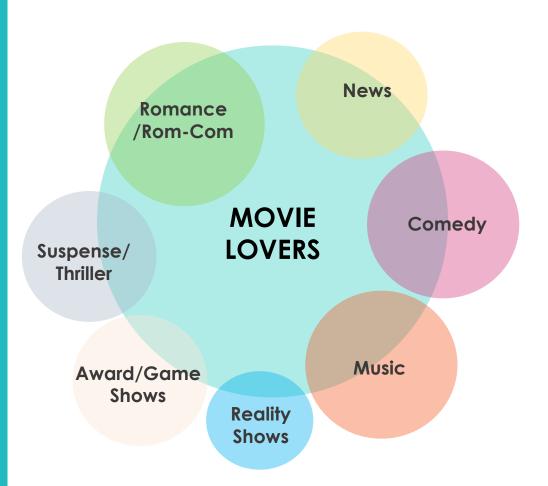








DIFFERENT TASTE CLUSTERS APART FROM MOVIES



Movie Lovers have high affinity for various taste clusters

Genres with highest affinity amongst movie lovers are:

Thriller, News, Comedy, Music

Advertisers can leverage
ZEE5 audience base in these
taste clusters



Source: TGI

TOP 20 MOVIES PRESENT ON AVOD -HINDI LANGUAGE



TOP MOVIES PRESENT ON AVOD - REGIONAL LANGUAGES

TAMIL







KANNADA



TELUGU



MARATHI



BANGLA



200+ HOURS OF KOREAN DRAMA CONTENT ON AVOD



OTHER CONTENT TO REACH OUT TO MALES

FICTION SHOWS



BHABHIJI GHAR PAR HAI (HINDI)



SWARAJYARAKSHA K SAMBHAJI (MARATHI)



TERI MERI IKK JINDRI (HINDI)



YESHU (HINDI)



EK MAHANAYAK - DR B R AMBEDKAR (HINDI)



LAGIRA ZHALA JEE (MARATHI)

REALITY SHOWS



DANCE INDIA DANCE -HINDI



INDIAN PRO MUSIC LEAGUE-HINDI



SA RE GA MA PA -HINDI



DADAGIRI UNLIMITED
-BENGALI



ROCKSTAR -TAMIL

IMPACT SHOWS









TABLE FOR TWO -S2





GAME ON



JAZBAA CHAT SHOW



THANK YOU



Largest Indian OTT

ENTERTAINMENT

Destination

Contents

Platform 1

Consumer & Content

Business Solutions

3

E = 5

Content Offering



Platform



Platform Snapshot

No.1 Indian OTT Platform



100+ MILLION MONTHLY ACTIVE USERS



1 + BILLION
MONTHLY VIDEO VIEWS



200+ MILLION
APP DOWNLOADS



12 LANGUAGES REGIONAL POWERHOUSE



2,00,000+
HOURS CONTENT



190+ COUNTRIES GLOBAL FOOTPRINT



100+
ORIGINALS



No. 1 NEWS DESTINATION

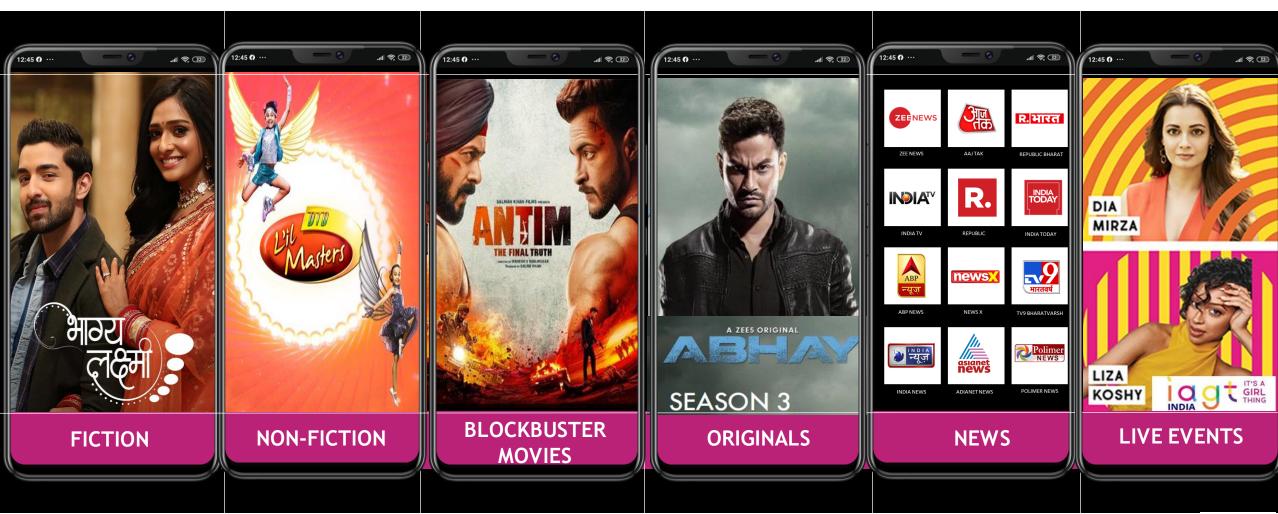


7_{Mn}+ CTV USERS



Inimitable Content Offering

Biggest Content Library with 2,00,000+ HRS





Only OTT Platform With Content In 12 Languages

























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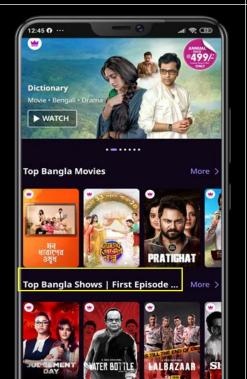
HINDI

Top Shows | First Episode Free | D... More >

SOUTH LANGUAGES



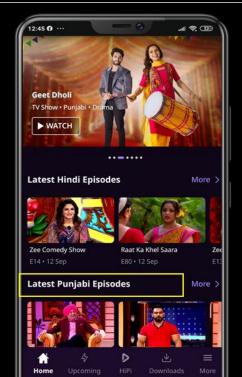
BENGALI



MARATHI



PUNJABI





Consumer & Content



Reaching To The Highly Engaged Youth & Heavy Spenders



ALMOST 80% ARE YOUNG

Age Split

18-24 years

25-34 years

35+ years

46% Users

32% Users

22% Users

HIGHLY CONNECTED

Connectivity

4G Network

56% Users

Wi-Fi Network

2G/3G Network

AFFLUENT AUDIENCES

Mobile Handset Price

<10k

10-25k

40% Users

>25k







Diverse Interest Makes User Profile Unique & Digital Savvy



ONLINE USERS







73%

Learning & Education



E-Wallets



Food/Grocery/ Fresh Produce

MALE USER



86% Consumer

Durables



Gaming **Enthusiasts**



Avid Investors (Finance)





37%

Auto Enthusiasts

FEMALE USER



59% Fashion & Beauty Lovers



53% Food & Beverages



Health &

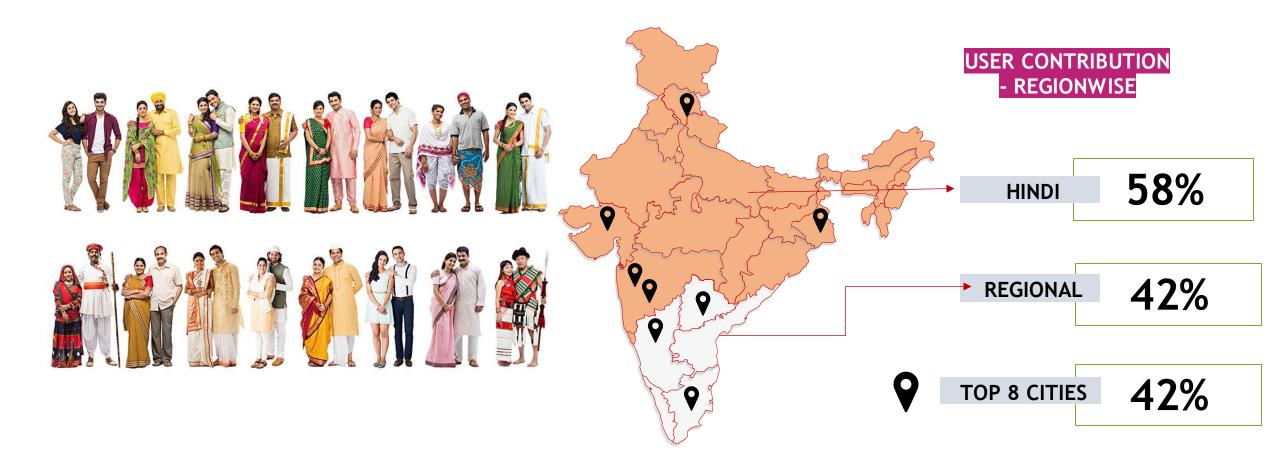
Wellness







Resonating With India & Bharat





Reaching Premium Audiences Through Connected TV



IN VIEWERSHIP



7 MILLION
MONTHLY ACTIVE USERS



176 MILLION

MONTHLY VIDEO VIEWS



3X GROWTH

VIEWERSHIP



15 HOURS

AVERAGE WATCH TIME/USER/MONTH





No.1 News Destination

LIVE NEWS- DAI ENABLED & MEASURABLE



11 MILLION

MONTHLY ACTIVE VIEWERS



100+

NEWS CHANNELS



1.6X GROWTH

VIEWERSHIP



1/3 USERS

SVOD AUDIENCE



78%

MALE AUDIENCE



Engaging Audiences With Diversified & Multilinguistic Content

HINDI











BENGALI











MARATHI





KANNADA





PUNJABI





MALYALAM





Exclusive Content Genres Reaching Out To Male Audiences





MONTHLY ACTIVE VIEWERS

100+

NEWS CHANNELS (LIVE/VOD)

MOVIES



5 MILLION

MONTHLY ACTIVE VIEWERS

3500+

2400+

500+

MOVIE LIBRARY

FREE MOVIES V

S WORLD DIGITAL PREMIERES

NON-FICTION



9 MILLION

MONTHLY ACTIVE VIEWERS

900+

REALITY/ NON-FICTION SHOWS



1.6X GROWTH VIEWERSHIP OVER LY





Exclusive Content Genres Reaching Out To Female Audiences



FICTION



MONTHLY ACTIVE VIEWERS

1500+

FICTION SHOWS

COMEDY



7 MILLION

MONTHLY ACTIVE VIEWERS

200+

COMEDY SHOWS

LIFESTYLE & KIDS



4 MILLION

MONTHLY ACTIVE VIEWERS

4000+

250+

250+

HOURS OF KIDS CONTENT

MUSIC & LIVE EVENTS

FOOD & LIFESTYLE SHOWS





4.2X GROWTH

VIEWERSHIP OVER LY





Business Solutions

Effective Targeting Based on **KPIs**



BASIC TARGETING

ADVANCED TARGETING

INTERESTS BASED TARGETING

CUSTOMIZED TARGETING







PROXIMITY BASED Geo/Location



MEDIA CONSUMPTION Cord Cutters/ Cord Shavers



CONTENT AFFINITY Behavior & Interests in App or Web



TECHNOGRAPHICS Device Price/ Connection Type



SHOPPERS



GAMERS/ GAMING



FASHION & BEAUTY LOVERS



FOODIES



HEALTH & FITNESS ENTHUSIASTS



TRAVEL ENTHUSIASTS



CUSTOM SEGMENTS/ AUDIENCE

Reach to the existing audiences by uploading the already created segments for your brand



LOOKALIKE MODELING

Reach new audiences who have similar interests to your TG



RETARGETING

Engage with users who have already interacted with your Ad

Addressing Multiple Client Objectives

PRODUCT LAUNCH

Introducing new product + Increasing TOM
Awareness & Recall

EFFECTIVE TARGETING

Reaching Right TG with effective R&F

BRAND BUILDING

Product Awareness & Education, Brand Promotions

MAXIMIZING EFFECTIVENESS

360 Degree Surround Impact Campaign, Interactivity & Engagement

GROWING SALES

Sales Push (Offers, Cashback, Rewards), Product consideration & ROI

PLETHORA OF ZEE5 OFFERINGS



Video Ads Pre-Rolls/ Mid-Rolls



Long Duration Ads



Bumper Ads (6 secs)



Roadblock



Campaign Banner



Interest Based Cohorts



Mast Head



Integration



CTV



NEWS



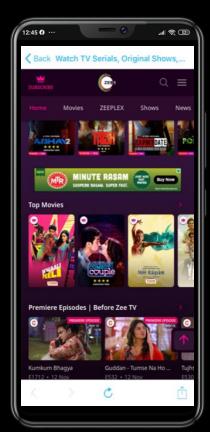
Gamification

Address your brand KPIs through a Variety of Creative Ad Formats

MASTHEAD



ROADBLOCK



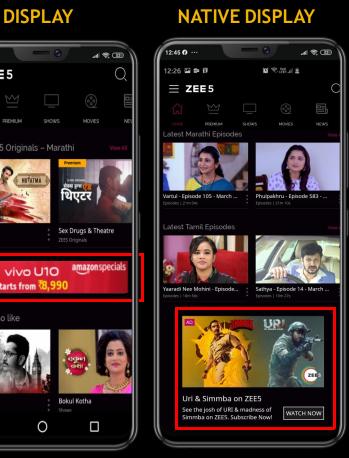
VIDEO INVENTORY



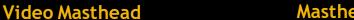
थिएटर

Starts from ₹8.990

≡ ZEE5



DISPLAY



Display Banner (Homepage)

Masthead + Display

Building Special Engagement to Break Clutter





350+ Influencers Across Geographies To Boost Your Brand

INFLUENCER LED CONTENT PIECES **POSTS** LIVE SESSIONS **VIGNETTES AFPs** 13.5Mn 11Mn 2.4Mn 5.4Mn 5.3Mn 8.2Mn 5.1Mn SHRADDHA ARYA KANIKA MANN SRITI JHA DHEERAJ DHOOPAR SHABBIR AHLUWALIA **RAVI DUBEY** NIA SHARMA



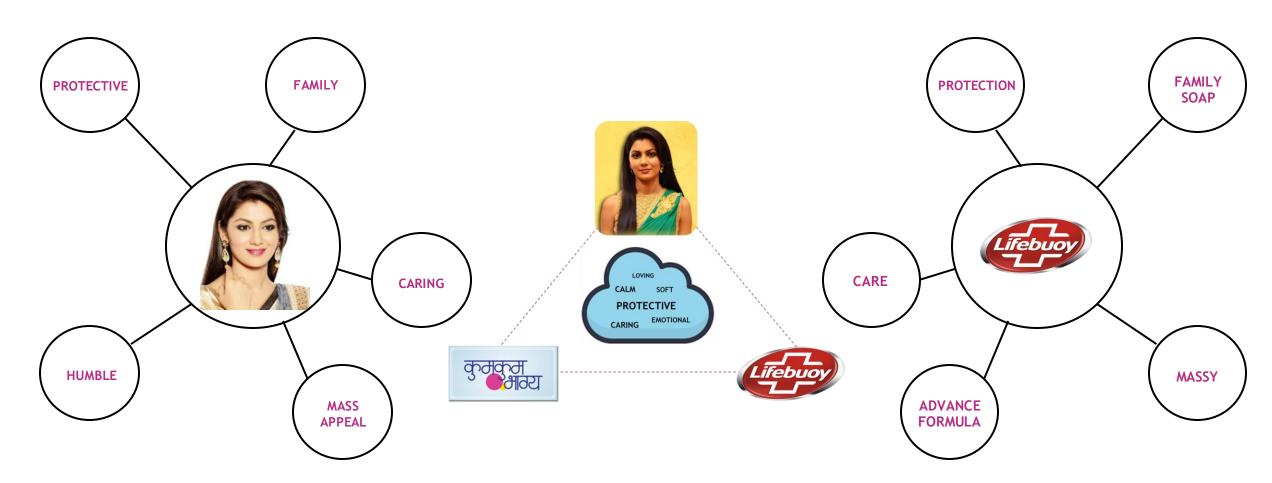
Influencer Marketing - Creative Rendition

Brand: Amazon





Content - Character - Brand Mapping





Leveraging Impact Properties

- Align your brand with relatable content
- Reach out to right TG & right Market,
 driving long term brand health &
 awareness
- Drive campaign effectiveness through sponsorships on ZEE5 IPs & Shows





Branded Content

An emotional connection through storytelling, Greater loyalty, more authenticity within your core audiences through large/ small content formats.





Occasion Based Engagement

Brand: Colgate





रमाइल करो और शुरू हो जाओ

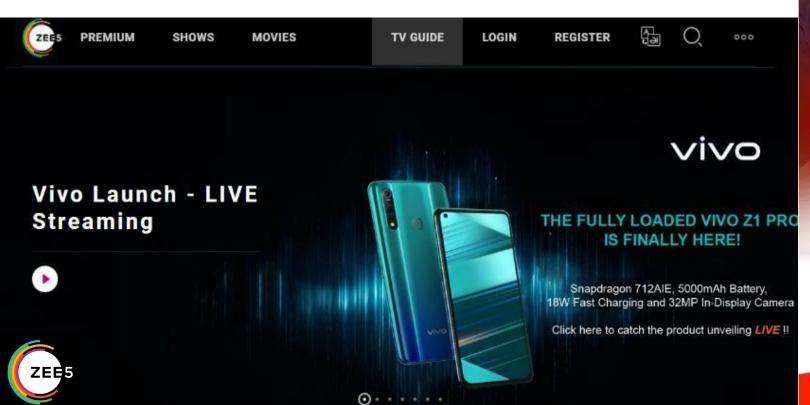
Through the collaboration, Colgate leveraged ZEE5's wide reach & astute user segmentation to create a campaign that salutes the selfless spirit of teachers.

We celebrated the unrelenting spirit of 76-year-old Sujit Chattopadhyay under Colgate's 'Smile Karo Shuru Ho Jao' campaign & was conveyed on Teacher's day



Live Streaming & Content Hosting

Connect with your audience REAL TIME





Gamification

Innovative & Interactive experiences ensuring higher engagement for brands







Compliant with Tech enabled 3rd Party Tracking Partners





Domain Expertise

Brand Lift Studies (BLS) for Decisive Actions

100+

BLS conducted across categories

- **❖** FMCG
- Consumer Goods
- Automobile
- Payments
- Publishing

- Hair Color brand
- Hair oil brand
- Premium Shampoo brand
- Conditioner brand
- Liquid detergent brand and more...

Parameters	Results
Duration (20-25 secs)	1.7X Higher Uplift on consideration
Frequency 3+	1.4X Better brand consideration
Campaigns Duration 3-4 weeks	3.5X Jump on Awareness
Presence of Influencers	1.2X Higher Brand Recall





Partnered with the best in the business





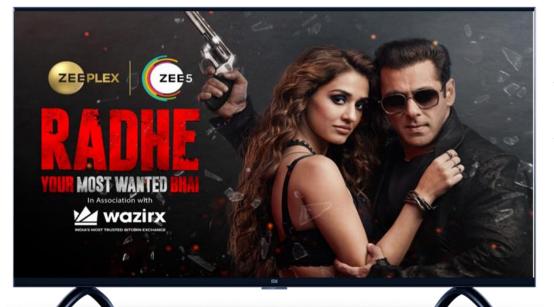
Nepa



Case Studies

CAMPAIGN IMPACT

Significant Uplift Of 36PP In Consideration



Targeting

- Males 26-45 years
 Markets
- Ahmedabad,
 Bengaluru,
 Chennai, Delhi,
 Hyderabad,
 Kolkata, Mumbai,
 Pune



PROBLEM STATEMENT

WazirX was looking for a campaign that could provide High Visibility and an opportunity to reach out to premium audiences

SOLUTION

ZEE5 provided WazirX a perfect platform to get associated with the biggest release of the year, Radhe & ride on the marketing euphoria associated with its release

SPONSORSHIP | ILU PRESENCE | VIDEO INVENTORY

MASTHEAD | BANNERS

CAMPAIGN IMPACT

26% Uplift in Message Association

13% Rise in Consideration

9% Increase In Brand Awareness





PROBLEM STATEMENT

Maybelline Colossal Mascara wanted to create brand awareness & evaluate the impact of its communication message of 'Instant Big Lashes' amongst its target audience

SOLUTION

ZEE5 helped Maybelline reach out to its relevant audience which is Unique Female base with its targeting capabilities & customized to identified cohorts having high affinity towards Fashion & Beauty, Luxury Fashion Shopping, Cosmetic Lovers, High End Phones & Online shoppers

Targeting: Females 18-40 years I Markets: New Delhi, Bangalore, Patna, Ludhiana, Mumbai

CAMPAIGN IMPACT

66% Of Users Increased

Their Purchase Intent





• Male/Females 25-44 years



PROBLEM STATEMENT

Fresh2Home - a new brand in the Online purchase & Fresh produce category wanted to establish itself amongst the key competitors, create brand awareness amongst its core relevant TG & boost frequency of online purchase of fresh produce

SOLUTION

ZEE5 having almost 80% of its audience who have increased online purchases since Lockdown was a perfect platform of choice for Fresh2Home. ZEE5 helped the brand reach out to these digital native users, online shoppers, open to trying in future, premium & quality audiences



Hindi Content Line-up - AMJ'22

AVOD



DID L'IL MASTERS
NON-FICTION | 12th MAR '22



STREETSTYLE
NON-FICTION | MAR '22



ZEE5 SPARK BRAND CAMPAIGN | MAR '22



ZEE5 YAADEIN BRAND CAMPAIGN | MAR '22



PAPAD, PICKLES & PYAALA NON-FICTION | Mar'22



CHEF VS. FRIDGE S2 NON-FICTION | MAR '22

Season 2



SHONAR BENGAL NON-FICTION | MAR '22

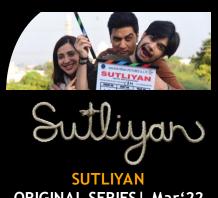


SUPERMOON Ft. KALAMKAAR EVENT| Mar'22



Hindi Content Line-up - AMJ'22

SVOD











BLOODY BROTHERS ORIGINAL SERIES | Mar'22

Mrs. & Mr. SHAMEEM **ACQUIRED SERIES | Mar'22**

AAM AADMI FAMILY S4 ACQUIRED SERIES | Mar'22









ABHAYS3 ORIGINAL SERIES | Apr'22

NEVER KISS YOUR BEST FRIEND S2 ORIGINAL SERIES | Apr'22

RANGBAAZ S3 ORIGINAL SERIES | Apr'22

FLOWER OF EVIL ORIGINAL SERIES | May'22



Regional Content Line-up - AMJ'22

AVOD



ZEE GAURAV PURASHKAR AWARDS EVENT (Marathi) | Mar'22



KITCHEN KALAKAAR (S2) NON-FICTION (Marathi) | Mar'22



BAND BAJA VARAAT
NON-FICTION (Marathi) | Mar'22



ZEE BANGLA SONAR SONGSAR AWARDS EVENT (Bengali) | Mar'22



Juniors - 4

DRAMA JUNIORS S4

NON-FICTION (Kannada) | Mar'22





BHARJARI BACHELORS NON-FICTION (Kannada) | Mar'22



Regional Content Line-up - AMJ'22

AVOD



DANCE KERALA DANCE S2
NON-FICTION (Malayalam) | Apr'22



SAREGAMAPA NON-FICTION (Tamil) | Apr'22



JOKER POKER
NON-FICTION (Tamil) | Apr'22



SUPER FAMILY
NON-FICTION (Telugu) | May'22



ZEE PUNJABI ANTAKSHARI (S2) NON-FICTION (Kannada) | Apr'22



SUPER STAR NUH (S2) NON-FICTION (Punjabi) | Apr'22





Thank You!